



## COMPANY ANNOUNCEMENT

April 7, 2026

TLS,

I'm very pleased to share an important update to our Sales leadership structure at TLS, reflecting focus on our Corporate growth objectives. Effective Monday, April 13, Giulia Oppedisano, currently Vice President, Sales (Corporate Brands & E-Commerce), will be promoted to Senior Vice President, Sales. In her expanded role, Giulia will assume accountability for our Broker Managed sales, transitioning from Alex Olivieri, as well as Perfetti Van Melle sales, transitioning from myself. With this change, Ryan Dickinson, Senior Director, PVM Sales, and Elnaz Moghadamian, Director, Business Development, will report directly to Giulia.

This enhanced structure further strengthens and resources our Sales services across both Corporate Brands and branded products. By bringing these responsibilities together under Giulia's leadership, we are better positioned to elevate the level of service we provide to our partners and to unlock new avenues for growth across the business.

Giulia's promotion is a reflection of the outstanding results she has delivered over the past several years. Her leadership, strategic mindset, and ability to build strong teams and customer relationships have been instrumental in driving our sales performance, particularly across Corporate Brands and E-Commerce. I'm excited to see her impact broaden in this new role.

As Giulia moves to take accountability of all TLS outbound sales responsibilities, Alex Olivieri will focus exclusively on Business Development, along with Marketing and Retailer Liaison accountabilities. Alex has played a critical role in the success of our organization as we drive new business opportunities to fruition. This refocus allows him to concentrate on what he does exceptionally well: building relationships, identifying opportunities, and keeping our funnel of growth initiatives full. This dedicated focus on Business Development will be key in supporting our goal to drive overall growth across all TLS divisions.

I want to sincerely thank both Giulia and Alex for the leadership, energy, and results they have consistently brought to TLS over the past few years. Their contributions have helped shape where we are today, and this evolution in structure positions us well for where we're headed next.

Please join me in congratulating Giulia on her well-deserved promotion.

Sincerely,

A handwritten signature in black ink that reads "David Singer".

David Singer  
President  
Thomas, Large & Singer Inc.